

2024 Men and Women Windsurfer equipment selection

Introduction

Following the decision from Council to approve the Board recommendation (as presented below) World Sailing is seeking tenders for equipment to be selected for the Men and Women Windsurfing events, starting at the 2024 Olympic Sailing Competition. Subject to Council retaining the event, the tender selected for 2024 would also represent the selection for the 2028 Olympic event.¹

Background

In order to conduct sea trials before selecting the Equipment for 2024, the Regulations required the outcome of the re-evaluation to be to 'Select new equipment'.

Following the decision from Council to reject the previous Board recommendation to retain the RS:X as the outcome of the re-evaluation process, and taking into consideration the opinion of the Equipment Committee at the mid-year meeting, the Board made the following recommendation to Council:

The Board recommended to Council to "Select New Equipment" as the outcome of the re-evaluation with the following additional recommendations:

- That Council shall select equipment following sea trials,
- That the existing equipment (RS:X) is included as a full option in the sea trials,
- That the sea trials seek to evaluate foiling and non-foiling equipment equally,
- That the evaluation follows a new invitation to manufacturers and class associations to tender to be selected,
- That the evaluation is carried by a Working Party appointed by the Equipment and Events Committees against an updated set of criteria to be approved by both committees.

The following reasons were presented:

- 1 *Following the outcome of the re-evaluation, the recommendation to Council from the Board ([here](#)) to retain the current equipment was rejected.*
- 2 *The Equipment Committee gave the following opinion to Council: 'The Equipment Committee recommends that the Board recommendation to Council should be to 'select new equipment' as the outcome of the re-evaluation to conduct sea trials against an updated set of criteria.'*
And presented the following reasons:
 - i *The Committee believes that the Board reasons are sound but considers that there is a need to conduct Sea Trials before selecting the equipment for 2024.*
 - ii *the Committee noted that the Regulations require the outcome of the re-evaluation to be to 'Select new equipment' in order to conduct Sea Trials. This outcome could come with an additional recommendation to consider the current equipment as a full option in the evaluation.*
 - iii *The updated criteria would seek to evaluate foiling and non-foiling equipment equally.*
- 3 *Council did not vote on the opinion from the Equipment Committee, but the Council considered the reasons and opinion before rejecting the Board's recommendation.*
- 4 *The sea trials would see the evaluation of the discipline and of the equipment, therefore the involvement of the Events Committee is recommended.*

¹ Subject to any future equipment re-evaluations under Regulation 23.6

Working Party

As stated in the Board's recommendation and approved by Council, the evaluation shall be carried by a Working Party appointed by the Equipment and Events Committees. The composition of the Working Party is:

- A WS Vice-President
- Chairman of the Equipment Committee
- Chairman of the Events Committee
- Two additional Equipment Committee members
- An additional Event Committee member
- WS Head of Technical and Offshore
- WS Technical Specialist
- Chairman of the Athletes' Commission

A Consultation Panel with a member nominated by each of the following windsurfing community associations will provide guidance and their expertise to the Working Party, upon request:

- International RS:X Class Association.
- Other World Sailing windsurfing class associations²: RS:One, Kona , Formula windsurfing, Speed windsurfing, Techno 293/293+, Funboard, Raceboard, and Windsurfer.
- PWA (Professional Windsurfing Association).

In addition, the Integrity & Governance Department and the Head of Sustainability will advise the Working Party as required.

Evaluation process

The evaluation will be conducted in two phases:

- | | |
|----------|--|
| Phase 1 | Document based evaluation of suitability to serve as Olympic equipment against the criteria stated in this document.
Shortlisting of tenders by the Working Party. ³ |
| Phase 2: | Further request for information and site-visit evaluations if required.
Sea trials evaluation. |

Following the invitation to tender and the request for information (phase 1), the Working Party will shortlist tenders to participate in the Sea Trials. Following the sea trials, the Working Party will publish a recommendation.

The equipment will then be selected following World Sailing Regulation 23:

- At the Annual Conference, the Equipment Committee will consider the Working Party recommendation and make a recommendation to Council as reporting committee regarding equipment selection matters.
- Following Regulation 23 process, Council shall first vote to accept or reject the Equipment Committee recommendation. If rejected, Council shall vote to select among the options that took part in the Sea trials.

² Nominated in consultation with the Chairman of the World Sailing Classes Committee.

³ In consultation with the Equipment and Events committees.

Timeline⁴

Submission of information for phase 1 closing date	26 ^h July ⁵
Shortlist & request for information for phase 2	16 th August
Submission of information for phase 2	t.b.c
Sea trials	t.b.c. week 9 th -15 th Sept. ⁶
Recommendation published	4 th October
Council selection of Equipment	2 nd November

Costs

The tenderer shall be responsible for all costs associated with their submission.

Tenderers shall provide payment of a non-refundable application fee of £200 per application to cover administration costs deriving from the evaluation of Phase 1.

Tenderers requested to attend the sea-trials shall provide an additional payment of a non-refundable fee of £300.

Such payments must be completed no later than one week after being invoiced.

Additionally, if considered required by the Working Party, shortlisted tenderers shall bear the cost of a World Sailing staff member visit to the production and/or assembly sites of all main equipment and any other costs to attend the proposed equipment sea trials.

Disqualification

A tender may be disqualified where it is determined that there has been an effort by that tenderer to influence the processing of tender submissions or if it is established that such tenderer engaged in illegal, corrupt or fraudulent practices. The decision of the Working Party in this regard shall be final with no right of appeal.

Shortlisting and invitation to sea trials

Participation in the sea trials is reserved for the shortlisted tenders.

Following the document-based evaluation of tender supplied information against the criteria and considering the tenders presented, the Working Party will propose a shortlist to the Equipment committee and Events committee for their approval.

Other requirements

- Tenders must comply with World Sailing policies, in particular its Olympic Equipment Policy
- Shortlisted tenderers will be required to pre-sign the 2024 Olympic Classes contract which specifies the rights and obligations of the selected equipment.
- Tenderers shall describe the current market situation, including licensing terms and applicable royalties, fees and any intellectual property ownership considerations to evaluate compliance with World Sailing Olympic Equipment Strategy (here) approved by Council on 2nd November 2018.
- Agree to supply equipment to main events or propose alternative schemes.

Olympic equipment considerations

⁴ Dates are subject to change upon notification to parties

⁵ No tender will be accepted after 23:59h

⁶ Dates and venue to be confirmed

Regulation 23 of World Sailing's Regulations sets out the process and requirements for reviewing and selecting the sailing events and equipment for the Olympic Games. Policy decisions have been made by the World Sailing Council at the 2017 Annual Conference requiring the 2024 Olympic Sailing program of events to:

- *Achieve gender equality at an event and athlete level.*
- *Include either 2 or 4 mixed events.*
- *Offer the best possible value to the IOC and to the Olympic Games and strengthen the position of Sailing within the Olympic Games.*
- *Ensure that men and women of different physiques have an opportunity to compete.*
- *Include both universal events, events that showcase the innovation of sailing and demonstrate the diversity of the sport.*

Evaluation criteria

- i. Cost
 - Retail prices
 - Campaign cost (including all equipment items required for an Olympic campaign – minimum expected main equipment items)
 - Equipment sponsorship opportunities
 - Existing pathway classes
- ii. Equipment quality and availability
 - Equipment readily available, mass produced and existing distribution networks
 - Production capacity and Manufacturing Processes
 - Equipment Quality and Quality Management
 - Customer service and warranty considerations
- iii. Suitability to multiple formats
 - Course racing / Slalom / Marathon
 - Wind ranges, sea states, water depths
- iv. Appeal
 - To current Olympic windsurfers and other elite windsurfers
 - To other windsurfers
 - To the youth
 - To media and general public
- v. Sailor physique and athletic requirements
 - Level of athletic ability and sailing skills
 - Suitable weight and height ranges predicted and exhibited
- vi. Transport considerations
 - Equipment size and weight
 - Required number of equipment items
- vii. Class management
 - Class Association
 - Class rules
 - Technical committee - Equipment Inspections
- viii. Sustainability considerations
 - Existing policies
 - Life cycle assessment
 - Manufacturers third party environmental certificates
 - Environmental improvement programmes
- ix. Other

- Suitability to serve as equipment for next Olympic cycle
- Safety considerations
- Charter and supply proposals for events

Request for information

Invitation to tender

The tender is open to manufacturers, brands and class associations. The Working Party reserves the right to allow other proposals being presented.

All tenders must consider all main equipment items required for competition: rig, sail, board and appendages. (Tenders of only one of the equipment items shall not be allowed).

Class associations tendering must provide proof of support of the manufacturers of their main equipment items.

Equipment manufacturers must indicate which class association and class rules would represent them and must provide proof of support of the class.

Tender content and communications

The tender shall be presented in English, in .pdf format with all text minimum font size of 12 sent by email to the following address: jaime.navarro@sailing.org

The content of the tender may be made public together with accepted questions and provided answers.

The tenders must be presented as a single submission composed of the following parts identified as such:

1- Introduction of the tender

Max 2 pages including:

- Description of the tender and proposed equipment for the 2024 Men and Women's Windsurfing Olympic event.
- Must consider all main equipment items (rig, sail, board and appendages). Include principal dimensions and images of equipment.

2- Class Association

Max 2 pages including:

- Details and status of class association.
- Status of the class rules and description of required changes for Olympic competition.

3- Equipment control

Max 2 pages including:

- Description on how eligible equipment is limited, inspected and controlled.
- Indication on which one of the following is proposed including reasons:
 - One design - multiple licensed manufacturers
 - One design - open manufacturing - measurement controlled
 - Multiple one designs - registration production series
 - Open designs – box rule measurement controlled
 - A combination of the above, other or open to consider alternative systems.
- Description on how equipment is inspected at events.
- Permitted number of main equipment items per sailor at an event.

Request for information

- Quality management⁷
 - For one designs only: Description of quality controls carried for main equipment items at manufacturing, indicating permitted tolerances.
 - Building specification for main equipment items including dimensions, weights, materials
 - Construction methods

4- Formats and events

Max 3 pages including:

- Description of formats that the equipment is best suited for.
- Suitable wind ranges and sea states.
- Main events where the equipment is currently eligible to race, formats used and countries with representation in these events.

5- Manufacturers and availability

Max 3 pages including:

- List of all existing manufacturers of main equipment items.
- Weekly maximum delivery capacity.
- Example of warranty policies, claim forms and warranty history of the last two years.
- Description of current market situation, including licensing terms and applicable royalties, fees and any intellectual property ownership considerations.

Tables as per next page indicating:

- Estimated availability of each main equipment item: rig, sail, board and appendages per region.⁸
- Retail prices of main equipment item: rig, sail, board and appendages.⁹

⁷ This information shall be treated as confidential upon request.

⁸ & ⁵ - Tenders presenting multiple one designs are requested to present this information for the main brands/models.

Request for information

Table 1: Equipment availability

Group	Region	Equipment already available for purchase in region	Average delivery waiting time	Estimated current users
		enter (yes/no)	enter time	enter figure
Group A:	Ireland / United Kingdom			
Group B:	Central Europe			
Group C:	East Europe			
Group D:	South Europe			
Group E:	Iberian Peninsula			
Group F:	Low Countries			
Group G:	North Europe			
Group H:	Euro-Asian			
Group I:	Middle East and West Asia			
Group J:	East Asia			
Group K:	South and Central Asia			
Group L:	South West Pacific			
Group M:	South & West South America			
Group N:	Central & South America			
Group O:	North South America, Central America and Caribbean			
Group P:	North America			
Group Q:	Africa			

Table 2: Retail prices (Local Currency, excluding Tax and Shipping)

Item	Supplier	Retail Price	Comment
Ready for racing, including all main equipment items: (Board, Rig, Sail, Appendages)			
Board (excluding Foot straps)			
Mast Top			
Mast Bottom			
Wishbone Boom			
Sail			
Centreboard (if applicable)			
Fin (if applicable)			
Foil Mast (if applicable)			
Foil Fuselage (if applicable)			
Foil Frontwing (if applicable)			
Foil Rearwing (if applicable)			

Request for information

6- Sustainability

Max 1 page including:

- Sustainability considerations.
- Existing policies.
- Life cycle assessment.
- Manufacturers third party environmental certificates.
- Environmental improvement programmes.

7- Other considerations

Max 3 page including:

- Existing pathway equipment.
- Suitability or plans to serve as equipment for following Olympic cycles.
- Safety considerations.
- Any Brochure or marketing material.

8- Identification

- Representatives of the tender, class association representatives and main equipment item manufacturers and suppliers shall sign the identification in Annex 1.

Request for information

Annex 1: Identification of the Tenderer

Declaration by authorised representatives of the tender.

The undersigned certify that the information given in this tender is correct and that the tender is valid.

Main contact person

Signature

Surname		
First name		
Position (e.g. manager)		
Telephone number		
E-mail address		
Country		
Registration number		
VAT number		
Signature		

Class association

Main contact email		
Telephone number		

Main equipment item manufacturers

Item:		
contact name:		
contact email:		

Item:		
contact name:		
contact email:		

Item:		
contact name:		
contact email:		

Item:		
contact name:		
contact email:		

Item:		
contact name:		
contact email:		